



120 West State Street
Mason City, Iowa 50401

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October 2, 2002

Mr. Dave Beson
7200 West 78th St.
Minneapolis, MN 55439

Dear Dave,

A special "Thank You" to you for coming to Des Moines and speaking at our state convention. Your program was extremely well received and there were loads and loads of positive comments. Your personalized delivery and common sense techniques are always a winner with your audiences.

Looking forward to seeing you at the convention in New Orleans. Again, thank you.

I sincerely appreciate your loyalty and support.

Respectfully yours,

Richard A. Mathes
Broker/Realtor
ABR/CCIM/CRB/CRS/GRI

E-Mail: DickMathes@DickMathes.com
Web site: www.RelocationIowa.com